

## She's managing her accounts in GoldMine. And all she needs is her voice.

Make more customer calls and close more business

Respond faster to every customer need

Increase mobile sales force working time and productivity

Run your business smarter with real-time information from the field

Install quickly with no additional hardware expenses



### Accelerate your sales from any mobile phone, with iHello Voice Salesforce

When your mobile sales team leaves your home office, are they disconnected from the critical sales functions of your business? With Voice Salesforce from iHello, they're never out of touch.

This voice-activated tool makes the most of your investment in GoldMine®. It gives your mobile employees the power to connect to their sales database, update their

account history and serve each account—all with a single phone call.

Voice Salesforce makes your sales team more productive. Which helps your company shorten sales cycles, boost customer satisfaction and beat the competition to new accounts. Best of all, you've already got all the system requirements: GoldMine, and mobile salespeople with cell phones.



# Voice Salesforce™ for GoldMine®

The smartest tool for your mobile sales force is also the easiest to use. Say "hello" to Voice Salesforce.

## Voice Salesforce lets your sales team take action from anywhere

With the simplicity of a phone call, Voice Salesforce connects your mobile salespeople to GoldMine's most powerful features. At every stage in the sales cycle, your team saves time. And they can do it all right now by voice command, not when they get back to the office.



private toll-free number

### iHello Voice Salesforce™

State-of-the-art voice recognition insures commands come in loud and clear

"List my open activities"

Activity	Contact	Reference
Next Actn	Bill James	Close on contract
Call	Scott Lee	Pitch upgrade plan

Check off your To Dos—while you're stuck in traffic.

"Make a call"



Look up and call any contact in GoldMine by speaking, not dialing.

"Send an e-mail"  
"Send a fax"

From: Sarah Jones  
To: Bill James  
Subject: Sales Contract

Send contracts and messages to customers instantly from the road.\*

"Record a history"

Date	User	Result	Reference
5/31/01	Sarah	SAL	8 minute, 30 second call to Bill James made from Voice Salesforce

No one likes data entry. Now you can dictate call reports by voice, right after each call.

"Schedule a follow-up appointment"

Monday, July 9, 2001	
AM	
12 PM	Bill James : Lunch Appointment
1 PM	

Schedule key follow-ups right away, so that nothing "falls through the cracks"

## We minimize implementation costs. So you can maximize your mobile sales investment.

Voice Salesforce revolutionizes your mobile sales activity using a device your salespeople already own: a phone. There is no need to buy additional devices or invest in costly training. In fact, you can launch Voice Salesforce in just a few days, by following three easy steps:

1. Install iHello's lightweight Voice Gateway software on your network
2. Receive your private toll-free access number from iHello
3. Set up your user accounts

Now you are ready to boost your team's mobile productivity with iHello.

If you're ready to say yes to Voice Salesforce, just use your handy phone and call your current GoldMine Solution Partner, or call iHello at 1-877-894-6641.

\* Fax a document functionality requires that FAXRush software also be installed. iHello Voice Salesforce is a trademark of iHello.com Inc. GoldMine, GoldSync, HEAT, Maestro Commerce and other FrontRange products and brands are registered trademarks or trademarks of FrontRange Solutions Inc. in the U.S. and/or other countries. Other products and brands are registered trademarks or trademarks of their respective companies. © 2001, iHello, Inc. All rights reserved.

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